



Neil Garner Performance Engineering Consignment Sale Details.

The Consignment sale agreement offers you the opportunity to sell your classic/sports car through a reputable dealership, we take control of the sales process and will insure and advertise your car on your behalf, no sale agreement will take place without your go-ahead and basically if we can't sell it, there is no charge.

How it works:

- Your car will be given a full pre-sell inspection by our trained mechanics, there is no charge for this service and if the car passes we will retain it on our premises following signing of the agreement.
- We will photograph your vehicle in a professional way with number plate obscurers fitted, the car will then be advertised at our cost on Pistonheads (Autotrader/additional ads will be charged extra)
- The car will be stored in our climate controlled storage/viewing facility and kept in a presentable and 'ready for viewing' condition.
- Whilst in our care the car will be insured for test drives etc. We do advise that you at least keep a fire and theft policy running on the car for peace of mind.
- Test drives will only be carried out when we are satisfied that we have a genuine potential customer. All test drives will be accompanied by a member of staff.
- Current road tax helps to sell a vehicle but if it expires whilst in our facility we can carry out test drives using trade plates, SORN of the vehicle is the owner's responsibility.
- Any offers made will only be accepted after discussion with the owner.
- We will facilitate the financial transaction and ensure that the vehicle only leaves our premises once complete payment has been made.

Why it works:

- We all know horror stories about private sales purchases that have cost the un-witting buyer thousands in repair bills. We begin by only selling cars that have passed our inspections. They need to be mechanically and structurally excellent, with clear HPI, good history and documentation. Cosmetically good is a bonus too, although there are options if it is looking a little tired!
- Neil Garner Performance Engineering has a fantastic reputation and will only sell good/sound vehicles; this gives buyers immediate security that they will purchase a good example. In addition to our standard 3 month warranty we can extend this to a 12 month warranty which gives further peace of mind to the new owner and encourages faster sale for £500+vat.

What it costs:

- The fee we take for selling your vehicle will be openly agreed in advance; basically we aim to sell your car for what you would expect to sell it for as a private deal. The fee we take is the added value that our reputation and warranty will achieve.
- For example a car that you would aim to sell privately at 10,000GBP would be advertised as a dealer sale with 3 month warranty at around 12,500GBP. This additional uplift would then become our fee (including Vat). The added peace of mind that we offer will hopefully trigger the sale.
- As a reminder there are no catches, if we don't sell there is no charge, any deal will only be agreed with your permission.

What next:

If you are interested in using this service to sell your car, please call us on 01666 577449 and ask for Ian or Neil. We will arrange a date for inspection and can then discuss you options and answer any further questions you may have.

We are only five minutes from Kemble railway station and will happily give you a lift if required. Alternatively, email us at: sales@[neilgarner.co.uk](mailto:sales@neilgarner.co.uk)

Neil Garner Performance Engineering

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